

# CHAMBER LINK

The Official Newsletter of the Lee's Summit Chamber of Commerce

## Chamber appears in Forbes as *Outlook: Kansas City Business Profile*

The Lee's Summit Chamber is featured as the exclusive chamber in the *Outlook: Kansas City Business Profiles* special section of the July 3 issue of Forbes magazine.

A copy of the article is available on our Web site at [www.lschamber.com](http://www.lschamber.com) under Chamber News.

The regional magazine will cover Missouri, Kansas, Iowa, Nebraska, Oklahoma and Minnesota, and services a total of 54,509 subscribers with a total readership of over 257,800.



## City Council chooses to opt out, again

Lee's Summit businesses again will be at a disadvantage with surrounding communities as the Lee's Summit City Council voted against participating in Missouri's annual Sales Tax Holiday, scheduled in 2006 for August 4-6. Unless the Council chooses to bring the issue back at some point in the future, the City has opted out of the Holiday for all future years.

For a three-day period beginning the first Friday in August, the State does not collect sales tax on specific back-to-school items and cities can choose whether or not to participate. Sales tax exemptions are on school supplies, clothes and computer equipment and software.

The Lee's Summit Chamber Board of Directors endorsed a resolution in April, urging that the city participate in the sales tax holiday. Council members Cockrell, Rhoads and Williams supported the Chamber's efforts and voted against opting out of the holiday.

## Chamber wins Excellence in Communication Award

Lee's Summit Chamber of Commerce is a recipient of the American Chamber of Commerce Executives (ACCE) 22nd annual, coveted Award for Communications Excellence (ACE). The chamber's "You can't help but smile," tourism marketing campaign received an award of excellence. Entries receiving an ACE Award for Excellence surpass the fundamental standards and criteria for communications excellence.

The Award for Communications Excellence (ACE) is an annual competition that recognizes excellence in all areas of chamber of commerce communications. ACE continues to be the vehicle for the chamber community to promote effective chamber communications as well as highlight initiatives, introduce events and inform members.

"Chambers of commerce frequently conduct the broadest, most far-reaching and comprehensive communications programs in their city, county or region," said Allen Hester, chair of the ACE Awards, "and they do it often times with fewer resources and smaller staffs than many other organizations. The ACE Awards are designed and structured to recognize the skill sets needed to create, plan, budget and execute quality communications programs in this unique task environment that we call 'Chamber work.' Every winning chamber, large or small, can take pride in the fact that they can compete at the national level with the "best of the best" who do this important work."

"We were thrilled to learn we won this award," said Leann Northway, director of communications for the chamber. "All the design, layout, copywriting, and media buying for the campaign is done in house on a limited budget, and it's quite an honor to be recognized over much larger markets."

This year's ACE competition drew 280 entries from 125 chambers throughout the country. Forty judges spent over 400 hours providing comprehensive feedback for each participant.

The campaign will be on display and award presented at the 2006 ACCE Annual Convention, August 17-19 in Cleveland, Ohio.



## It's almost tee time

Thursday, July 27 is the date for the annual Chamber Golf Classic, and with a full slate of players, it's destined to be a rumblin' good time.

Golfers at WinterStone Golf Course get more than a great round of golf ... they get an adventure. That's because every afternoon, around 3 p.m., they hear and feel a rumbling from underground, as miners blast the limestone which is hauled out of the ground for processing.

Thunder Time is truly exciting. "Golfers love it, it's a unique experience," says Director of Golf Tony Roberts. "They can feel the rumblings underneath the ground, but it doesn't impact their game." The course, named after Winter-set, the limestone formation underground, is probably the only one in America situated above an active mine. But there's much more to the course than the active mine. The course is a championship course from renowned designer Craig Schreiner and a fabulous layout, the rolling slopes and big beautiful trees giving it a feel unlike others in the Kansas City area. WinterStone joined the Lee's Summit Chamber in 2002.

All 144 players will also receive a goodie bag full of items from participating chamber members and a chance to bid on some great silent auction items, such as, four tickets to a St. Louis Cardinal game, a foursome at WinterStone, theater tickets, 60-minute massage, Royals dugout seats, apparel, two tickets to Kansas Speedway, and so much more!

A few volunteers are needed to sit at contest holes. Also, giveaway and auction items will NOT be turned away if offered. Please let Leann know by July 21, if you're available to volunteer or have an item to donate for the goodie bags or silent auction.

Directions to WinterStone are 291 North to Kentucky Road (across from the Twin Drive-in in Independence). Take a right onto Kentucky Road and continue a 1/4 mile to the entrance. Registration is from 8-9:30 a.m. with a light breakfast and shot-gun start at 9:30.



## Help us help you!

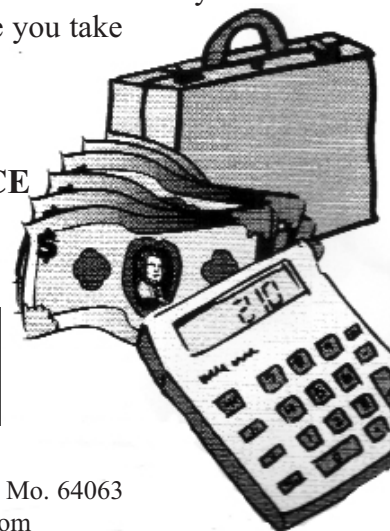
The Lee's Summit Journal is offering a special advertising program to Chamber members. Each time you advertise your business in the Lee's Summit Journal, you will be given the opportunity to place the Chamber logo into your ad. With the chamber logo placement, you will receive recognition as a Chamber member and in turn, help the Chamber collect points for free advertising.

The Chamber will receive one point for each member ad that includes the Chamber logo. The points collected will earn free space for the Chamber to promote your business community.

All you need to do is let your Journal Ad Rep know that you want to include the Chamber logo in your ads. Call the Journal today at 524-2345.

## We make your business insurance our business.

We want to be your business partner when it comes to insurance protection. Contact us today for quality business protection from Auto-Owners Insurance Company. We'll take care of your business insurance while you take care of business.



609 N.E. 291 Hwy., Ste. 308  
P.O. Box 1029, Lee's Summit, Mo. 64063  
www.summitinsurancegroup.com

**816-524-0031**

**Remember: Chamber members receive a 12% discount!**

### *Al Tranchilla, Chair*

KC Metro Insurance Agency

### *Diane Seif, Chair Elect*

DVA Enterprises, Inc.

### *Tom Jackson, Treasurer*

First National Bank of Missouri

### *Michele Spilker, Chair Emeritis*

Spilker, McKeone & Co., PC

### *Kurt Lutz*

Vice Chair of Business and

Economic Development

Gale Communities

### *Keith Stidham*

Vice Chair of Community

Development and Events

New Age Graphics

### *Rick Viar*

Vice Chair of Membership

Development and Services

Summit Bank of Kansas City

## 2006 BOARD OF DIRECTORS

### BOARD MEMBERS

*Mike Allen* - New England Financial

*Marilyn Combellick* - Archer Engineers

*Gene Fellows* - The Auto Clinic

*Lynn Hinkle* - Great Southern Bank

*Greg Kartsonis* - Ricoh Business Systems

*Debbie Leonard* - Aquila

*Pam Marsh* - Polytainers

*Dr. George Pagels* - Saint Luke's East Lee's Summit

*Mark Parrish* - James, Totta & Parrish, LLC

*Kurt Pycior* - Froehlich Pycior Companies

*Monte Stull* - Men's Wearhouse

*Maria Timberlake* - John Knox Village

*Eric Tschanz* - Powell Gardens

*Todd Tunison* - Summit Medical, Inc.

*Marian Zajic* - Marian's Kids

*Carl Chinnery* - Legal Counsel

### EX-OFFICIOS

*Dr. Fred Grogan*

Longview Community College

*Karen Messerli, Mayor*

City of Lee's Summit

*Steve Lewis*

City of Lee's Summit

*Dr. David McGehee*

R-7 School District

### OFFICE STAFF

*Nancy Bruns* - President

*Mark Dickey* - Director of Governmental & Business Relations

*Leann Northway* - Director of Communications

*Cathy Young* - Membership Director

*Davalynn Tietgen* - Office Manager

*Kathy LeChien* - Administrative Assistant

*Marilyn Pemberton* - Part-time Assistant

## Summit Bank of Kansas City receives prestigious SBA Preferred Lender Designation

Rick Viar, president of Summit Bank of Kansas City, is pleased to announce that the bank has received the prestigious Preferred Lender Program designation from the U.S. Small Business Administration.

Being a preferred Lender, Summit Bank of Kansas City can obtain prompt approval on SBA guaranteed loans for its business clients.

## Riffe Homes, Inc. wins award

Riffe Homes, Inc. of Lee's Summit has been awarded by the National Association of Home Builders and Professional Builder magazine with the Best in American Living Awards' Silver Award for "One of a Kind Spec-Built Home."

The 6,500-square-foot spec home that received the award is located in the Woodland Shores subdivision in Lee's Summit and was built to test new construction techniques, including shifting standard design patterns and recreating space definitions.

Archer Engineers of Lee's Summit was also recognized for their contribution on the project.

## TMC CEO gets high honors

John W. Bluford III, President and CEO of Truman Medical Centers, was named by Modern Healthcare magazine as a Top-25 Minority Executive in Healthcare.

Bluford took over as CEO of Truman Medical Centers in 1999 and has placed strong emphasis on excellent quality, clinical outcomes and customer service. Under his tenure, TMC has been recognized locally and nationally in the areas of patient safety and patient care quality including being named by the University Health System Consortium as one of the Top Five Academic Health Centers.

## Got news?

Don't be afraid to tell! If you or your business has done something newsworthy, please let us know -- we like bragging about our members!



*United States Senator Kit Bond paid a surprise visit to the June Membership Luncheon at John Knox Village Pavilion. The senator gave a brief speech on the economy, the war, and terrorism. Other speakers included Missouri Senator Matt Bartle, Representatives Bob Johnson, Will Kraus, Paul LeVota, and Brian Yates.*



## WDAF Mike Thompson to speak at luncheon

Chief Meteorologist Mike Thompson will be the speaker at the July 21 Membership Luncheon, 11:45 a.m. at Adams Pointe Conference Center in Blue Springs.

Mike was one of the first three weather forecasters in the United States to use Doppler radar on air. He was nominated for an Emmy Award in 2000 for a weather special on the Oklahoma City tornado; is one of 100 meteorologists from across the United States to be personally invited by President Clinton to attend a Global Warming conference in Washington, D.C.; and received an Emmy nomination in the category of "Weathercaster."

Make your reservations today online at [www.lschamber.com](http://www.lschamber.com), under Calendar of Events. *Sponsor is Adams Pointe Conference Center.*

# business spotlight

## BC National Banks

Manager: Debra Jones- Raintree Branch  
360 SW M-150 Hwy  
P: 816-537-5890  
F: 816-537-5781  
Email/Website:  
[www.bcnationalbanks.com](http://www.bcnationalbanks.com)  
[djones@bcnationalbanks.com](mailto:djones@bcnationalbanks.com)

Manager: Cindy Wade- Woods Chapel Branch  
651 NE Woods Chapel  
P: 816-554-0210  
F: 816-554-0216  
Email/Website:  
[www.bcnationalbanks.com](http://www.bcnationalbanks.com)  
[cwade@bcnationalbanks.com](mailto:cwade@bcnationalbanks.com)  
Days/Hours of Operation:  
Monday-Friday 7:30 a.m. -6 p.m.  
Saturday 8 a.m.-noon

### In what Chamber of Commerce activities do you participate?

Recess For Success Seminars, Business Before/After Hours, Monthly Luncheons, Ribbon Cuttings, Delivering Chamber Directories (Operation Thank You), Holiday Reception Committee

### What products or services do you provide?

We offer a full line of banking services including checking, savings, children's savings, CD's, IRA's and Health Savings Accounts. We have a complete line of lending available with competitive rates on consumer, commercial and real estate loans. Our experienced lending department is prepared to offer you the best 15 or 30 year rates on home and/or refinanced loans.

### Business Philosophy

To remain an independent community bank that strives to build lasting relationships through commitment to our team members, clientele and community.

### Our Company is a Chamber member because:

It provides great networking opportunities to help develop personal relationships that not only help our business grow, but the opportunity to meet other businesses that are active in the Chamber. We want to serve and participate in the community that we are proud to be a part of.

# RENEWALS FOR JULY

Don Kahan Chevrolet	41	Midwest Gastroenterology	
Truman Medical Center		Center	4
Lakewood	26	Automated Motion, Inc.	3
Commerce Bank- SE 3rd Street	24	Lovelace & Associates	3
First National Bank		Reece & Nichols Realty-	
of Missouri-291 Highway	21	Ron Brohammer	3
Lee's Summit Economic		Schmidt, Cornish & Smith-	
Development Council	20	Vaughn Cornish	3
Twin Lakes Insurance	19	Summit Collision Center	3
Missouri Career Center	18	Bank of Lee's Summit-150 Hwy.	2
Commerce Bank-		BKD, Ltd.-Phillip Gould	2
NW Chipman Road	17	Citizens Union State Bank	2
A. Zerega's Sons, Inc.	16	Victoria Cox-Realtor	2
Karl Bertram, Attorney		KCHS Mediquip	2
At Law	16	Renaissance Financial Group	2
Bordner Roofing	15	Annie Sue's, Inc.	1
The Insurance Offices-		Bank Midwest-Douglas St.	1
Fred Hissong	13	Bank of the West-	
Crescent Cleaners-291Highway	11	Ward Road	1
Attic Storage of Lee's Summit	10	Cartridge World-Lee's Summit	1
The Main Event	10	DVA Enterprises, Inc.	1
Beacon Press	8	First National Bank of	
First National Bank		Missouri-Oldham Parkway	1
of Missouri-Woods Chapel	8	Networks Church	1
Holiday Inn Express	8	Northwestern Mutual	
KC Metro Insurance	8	Financial-Carson Graff	1
Commenco, Inc.	7	SERC Physical & Hand	
Lamars Donuts	7	Therapy	1
Bank of the West-		Union Bank- Blue Ridge Blvd.	1
Lakewood	6	Union Bank-Douglas St.	1
Commerce Bank-			
Woods Chapel	6	<b>CORRECTION</b>	
Enright Plumbing, Inc.	6	Welch, Martin & Albano-	
Bank of Lee's Summit-		Robert Martin	32
SW 3rd Street	5		



## YOU COULD WIN THIS ONE HUNDRED DOLLAR BILL!

Bring in a new member and get your name listed in the Link each month, and receive a \$15 "Chamber Cash" certificate. Get two chances to win \$100 at the monthly luncheon. Your name is automatically entered for a \$100 cash prize drawing and the top recruiter automatically receives \$100 cash!

### Congratulations to the following members who have brought in a new member in 2006!

Lorra Bagley, *First Community Bank*  
 Marley Baltz, *Dave's Roe Body Shop*  
 Michael Blau, *Farmers Insurance & Financial Services*  
 Ellen Campbell, *Mortgage Tree Lending*  
 Jerry Campbell, *CEAH Realtors*  
 Bob Carpenter, *Express Personnel Services - 3*  
 Carl Chinnery, *Chinnery, Evans & Nail*  
 Marilyn Combellick, *Archer Engineers*  
 Vaughn Cornish, *Schmidt Cornish & Smith, CPA's*  
 Ron Cox, *City of Lee's Summit*  
 Beth Franklin, *Keller Williams Realty*  
 Becky Freetly-Graber, *pineapple marketing group*  
 Angela Gonzalez, *Deines-Paulson Group*  
 Ron Hicks, *Wilshire at Lakewood*  
 Geoff Hill, *Paradise Park*  
 Lynn Hinkle, *Great Southern Bank*  
 Tom Jackson, *First National Bank of Missouri - 3*  
 William Lewis, *Lewis Law Offices*  
 Tracey Mershon, *Mershon & McDonald Creative Communications*  
 Lisa Pycior, *Cartridge World-Lee's Summit*  
 Kirk Salm, *The Retirement Plan Group*  
 Diane Seif, *DVA Enterprises, Inc.*  
 Jeff Silver, *Allstate Insurance*  
 Connie Smith, *Lee's Summit Tribune*  
 Bob Smith, *Insurance & Benefits Group*  
 Keith Stidham, *New Age Graphics*  
 David Tietgen, *Online Metro Realty, Inc.*  
 Lara Vermillion, *Kwik Kopy Printing*  
 Rick Viar, *Summit Bank of Kansas City*  
 Glenda Weeks, *Union Bank - 6*  
 Marian Zajic, *Marian's Kids*

## Business Before Hours

**FedEx Kinko's**  
Office and Print Services

**7:30-8:30 a.m.**  
**July 25**  
**719 NE Rice Road**

Please RSVP online  
under Calendar of Events



# WELCOME NEW MEMBERS

## **CitiFinancial**

848 SW BLUE PARKWAY  
LEE'S SUMMIT, MO 64086  
(816) 246-7800  
Fax: (816) 246-9151  
www.citifinancial.com  
Leslie Lowe

## **DITEQ Corporation**

1250 NW MAIN STREET  
LEE'S SUMMIT, MO 64086  
(816) 246-5515  
Fax: (816) 246-5219  
E-mail: rhotter@diteq.com  
www.diteq.com  
Rhonda Hotter

## **Exit Realty Heartland**

200 NW EXECUTIVE WAY  
LEE'S SUMMIT, MO 64063  
(816) 875-1444  
Fax: (816) 875-1777  
E-mail: lisahill@exitrealtyheartland.com  
www.exitrealtyheartland.com  
Lisa Hill

## **GNC (General Nutrition Center)**

975 NE RICE ROAD  
HEN HOUSE MARKET PLACE  
LEE'S SUMMIT, MO 64086  
(816) 554-1300  
Fax: (816) 554-1300  
E-mail: jmb80120@cmsu2.cmsu.edu  
Jared Blankenship

## **Home Loan Experts**

241 SE FLORENCE AVENUE  
LEE'S SUMMIT, MO 64063  
(913) 663-4444  
Fax: (913) 663-4443  
E-mail: mdew829@homeloanexperts.com  
Michael Dew

## **Lewis Chiropractic Center, P.C.**

1563 NE RICE ROAD  
LEE'S SUMMIT, MO 64086  
(816) 525-5250  
Fax: (816) 525-5440  
Daniel Lewis, D.C.

## **MEDS CNA Training Programs**

15600-B WOODS CHAPEL ROAD  
KANSAS CITY, MO 64139  
(816) 373-6337  
Fax: (816) 373-6887  
E-mail: deb@medsedu.info  
www.medsedu.info  
Deb Kassien

## **MMCR Properties, L.L.C.**

222 NE TUDOR ROAD  
LEE'S SUMMIT, MO 64086  
(816) 525-2225  
Fax: (816) 525-2209  
E-mail: craigr@fairmarketinc.com  
Mike Matieu

## **North Star Web Views**

4708 EAST 138TH STREET  
GRANDVIEW, MO 64030  
(816) 761-8023  
Fax: (816) 761-8023  
E-mail: sallys@kc.rr.com  
www.northstarwebviews.com  
Sally Sheumaker

## **Photo Mementos, L.L.C.**

14 -1/2 SW 3RD STREET  
LEE'S SUMMIT, MO 64063  
(816) 554-7582  
E-mail: marco@photomementos.com  
www.photomementos.com  
Marco Simonelli

## **Power On Technologies, Inc.**

5893 RAYTOWN ROAD, SUITE 101  
RAYTOWN, MO 64133  
(816) 737-2900  
Fax: (816) 737-2909  
E-mail: shellys@thinkpoweron.com  
www.thinkpoweron.com  
Shelly Searcy

## **Technology Solutions**

1300 NW JEFFERSON COURT, SUITE 107  
BLUE SPRINGS, MO 64015  
(816) 220-4122  
Fax: (816) 220-0598  
E-mail: david@techsols.biz  
www.techsols.biz  
David Cook

## **UMB Investment & Wealth Management**

200 NE MISSOURI ROAD, SUITE 104  
LEE'S SUMMIT, MO 64086  
(816) 885-0913  
Fax: (816) 524-0237  
E-mail: bicalee@comcast.net  
Brian Lee and Mark Schweizer

## **William Woods University Graduate & Adult Studies**

3100 FALLING LEAF COURT  
COLUMBIA, MO 65201  
(800) 975-3199  
Fax: (573) 449-8201  
E-mail: ellen.durbin@williamwoods.edu  
www.williamwoods.edu/evening  
Ellen Durbin

## **Candidates Forum set for July 17**

The Chamber will host a Candidates Forum for the upcoming Primary Election at 6:30 p.m., Monday, July 17, at Lee's Summit West High School Lecture Hall. Candidates invited include U.S. Senate, Missouri Auditor, Missouri Senate – District 8, Missouri House – District 47, Jackson County Legislator – District 6 and Jackson County Executive.

Each candidate will be given three to five minutes to make opening comments, followed by a question and answer session. The purpose of his forum is to provide our members and the public the opportunity to meet the candidates and learn more about their positions on issues affecting business.

## **Welcome items needed for new teachers**

In helping the new teachers make their start at R-7 an easy one, we are asking you to help by donating goodie bag items. The teachers are so appreciative of all the items they receive. We are looking for 150 items each that the teachers can use in their classroom. PLEASE, no brochures, business cards, or flyers.

This is a great way to promote your business and help our new teachers get started for the first day of class. Contact Davalynn at 524-2424 for more information.

**DEADLINE FOR  
OKTOBERFEST  
SPONSORSHIPS  
IS JULY 15!**

**OKTOBERFEST  
2006**

**September 22 & 23  
at Unity Village!**



# RIBBON CUTTINGS



**MainStreet Couture, Stacie Mayo**  
318 SW Main St., Lee's Summit, Mo. 64063  
816-304-9485



**Doc's Original Coffee House, Martin and Linda Kline**  
3524 SW Market St., Lee's Summit, Mo. 64082  
816-537-4044



## Lee's Summit!

**No. 10:** Keep money local -- For every \$100 spent at a locally owned business, \$45 goes back into the community.

**No. 9:** It's real -- In a world of make-believe Main Streets, downtown Lee's Summit has a one-of-a-kind shopping and business district.

**No. 8:** Good jobs -- According to the Small Business Administration, small businesses are vital to the financial well-being of the economy. To put it in a numbers perspective, there were an estimated 23,974,500 businesses in the United States in 2004. Of the 5,683,700 companies with employees, an estimated 99.7 percent, or 5,666,600 were small businesses.

**No. 7:** Smart growth -- Local stores help sustain vibrant, compact, walkable districts that in turn help reduce congestion, pollution and loss of green space.

**No. 6:** Community roots -- Many of our businesses are owned or managed by people who live, work and have families in our community.

**No. 5:** Healthy competition -- Small local businesses can quickly respond to changing market conditions and create innovative products and services to meet demand. They also tend to be able to special order products in the customers' preferred color, size, etc.

**No. 4:** Entrepreneurship -- Independent businesses fuel economic growth. Fostering entrepreneurial activity is important in every community.

**No. 3:** It's unique -- Independent retailers select products based on their own interests and the needs of their customers.

**No. 2:** Charity begins at home -- Our businesses tend to generously support local nonprofits an average of 350 percent more than nonlocal businesses.

**And the No. 1 reason:** The personal touch -- no matter where you go, our retailers add personal service and familiarity that tell you that your purchase counts. Because, don't we all enjoy going where everyone knows our name?



## FAREWELL!

A special farewell to Dale Hartley of Hartley's Furniture Store and R-7 Superintendent Dr. Tony Stansberry! Thanks for all your loyalty and commitment in making Lee's Summit a great place to shop and live! Your dedication to this community is greatly appreciated!

*Happy Retirement!*

2007

**Leadership Lee's Summit  
application in this Link!**

## Members provide assistance for Depot's exterior drainage problem

The Depot has been in need of major drainage work on the west side of the building, and several members came to the rescue.

Archer Engineers developed the plans and specifications for the drainage project and served as liaisons between the Chamber and City staff. Stan

Christopher and Joe Bauer with Archer Engineers completed the on-site assessment and coordinated the construction activities with Mike Atcheson of Atcheson Lawn and Landscape, Inc.



Atcheson and Archer Engineers graciously agreed to donate all the labor for the construction. The City agreed to cover all materials costs, estimated at \$1,800.

Thanks to both members for donating their time and labor to this much needed project.

## Blue Cross Blue Shield of Kansas City offers Community Blue

BCBS is offering a special program for small businesses that do not currently offer health insurance to employees. To qualify, a company must have 99 or fewer employees; have at least 60 percent of employees make less than \$30,000; have a household income that is less than 200 percent of the federal poverty level; and have 90 percent of employees live within the BCBSKC service area.

Under the Community Blue span, employers will be required to contribute at least 50 percent toward the cost of coverage for the employee or 25 percent of the total account premium. The employer portion is more affordable because the premium for Community Blue is discounted by approximately 25 percent compared to similar group products by BCBS.

BCBS has also established and funded the Community Health Fund, which will reimburse qualified employees up to \$500 for individuals (or \$1,000 for families) of incurred healthcare expenses.

For additional information or questions about Community Blue or to request an application for coverage, please call 816-395-2118.

# BUSINESS AFTER HOURS



 **Union Bank**  
YOUR NEEDS. OUR SERVICES. A GREAT UNION.™

4:30-6:30 p.m.

July 13

3700 Cheddington Dr.

Please RSVP online under  
Calendar of Events

  
Hometown Solutions, LLC

**\$100.00 CREDIT**

Offer good for Annual Membership on  
Lees-Summit.com

Must be a Member of the Lee's Summit  
Chamber of Commerce.

**816-525-8836**

Locally owned and operated.

**RECESS**  
exercising your mind. *for Success*  
strengthening your business

3:30 p.m.

July 11

John Knox Village Places Restaurant

Legalities for Managers

Nancy Campbell, Business Behavior Institute

Sponsor: Lee's Summit Tribune

\$6.9 million

\$222,000 million

\$1.3 million

No, these aren't annual revenue figures for thriving small businesses in the Lee's Summit Chamber of Commerce. These are judgements against employers who, at the end of the day, lost and, in many cases, lost big. Would you like to learn how to avoid their mistakes? If you answered yes, then come join us for this lively, interactive discussion of key issues in workplace legalities. Learn about the discrimination (not always what you think it is), retaliation (on the increase), harassment (not just sexual harassment, either), and more. Stop those lawsuits before they happen! This is a "don't miss" for all smart businesses, so mark your calendar now. Please RSVP online under Calendar of Events or e-mail Mark Dickey at mdickey@lschamber.com.



JULY, 2006

MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY
Office Closed in observance of Independence Day			Noon-Ambassadors	
3	4	5	6	7
	3:30 p.m.-Recess For Success, <i>Legalities for Managers</i> , <i>Speaker: Nancy Campbell</i> John Knox Village Places Restaurant, <i>Sponsor: Lee's Summit Tribune</i>	8:30 a.m.-Executive Committee Meeting Noon-Emerging Entrepreneurs, Depot 4 p.m.-New Member Reception, Lee's Summit Airport, 2751 NE Douglas St.	7:30 a.m.-Visitor's Council, First American Title, 791 NE Rice Road Noon-Business Development Council, Depot 4:30-6:30 p.m.-Business After Hours, Union Bank, 3700 Cheddington Dr.	11:30 a.m.-Legislative Committee, Depot
10	11	12	13	14
6:30 p.m.-Candidates Forum, Lee's Summit West High School Lecture Hall	8 a.m.-Education Committee, Depot 10:30 a.m.-Ribbon Cutting, The Pita Pit, 44 NW Sycamore St.	7:30 a.m.-Council of Chairs, Depot Noon- Board of Directors Meeting	4 p.m.-Ribbon Cutting, Exit Realty Heartland, 200 NW Executive Way	11:45 a.m.-Membership Luncheon, <i>Speaker: Meteorologist Mike Thompson</i> , Adams Pointe Conference Center, Sponsor: Adams Pointe Conference Center
17	18	19	20	21
Noon-Public Relations Committee, Depot	7:30-8:30 a.m.-Business Before Hours, FedEx Kinko's, 719 NE Rice Road Noon-Strategic Planning Committee, Depot	Noon-Membership, Depot	7:30 a.m.-Oktoberfest, Depot 8 a.m.-Registration 9:30 Shot Gun Start, Golf Classic, WinterStone Golf Course, 17101 E. Kentucky, Independence	7:30 a.m.-Governmental Relations Committee, John Knox Village Places Restaurant
24	25	26		28
31				



Pre-Sort Standard  
U.S. Postage  
**PAID**  
Permit No. 91  
Lee's Summit, MO